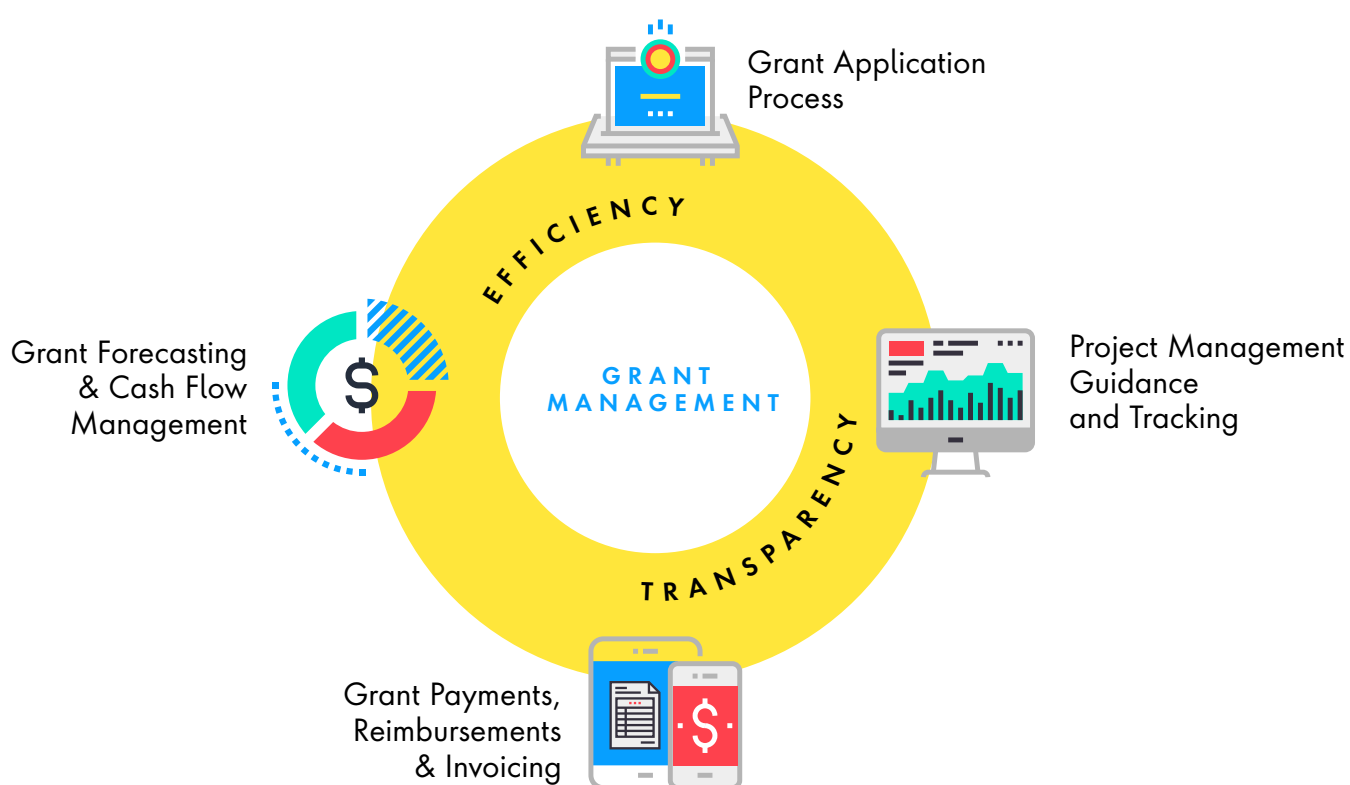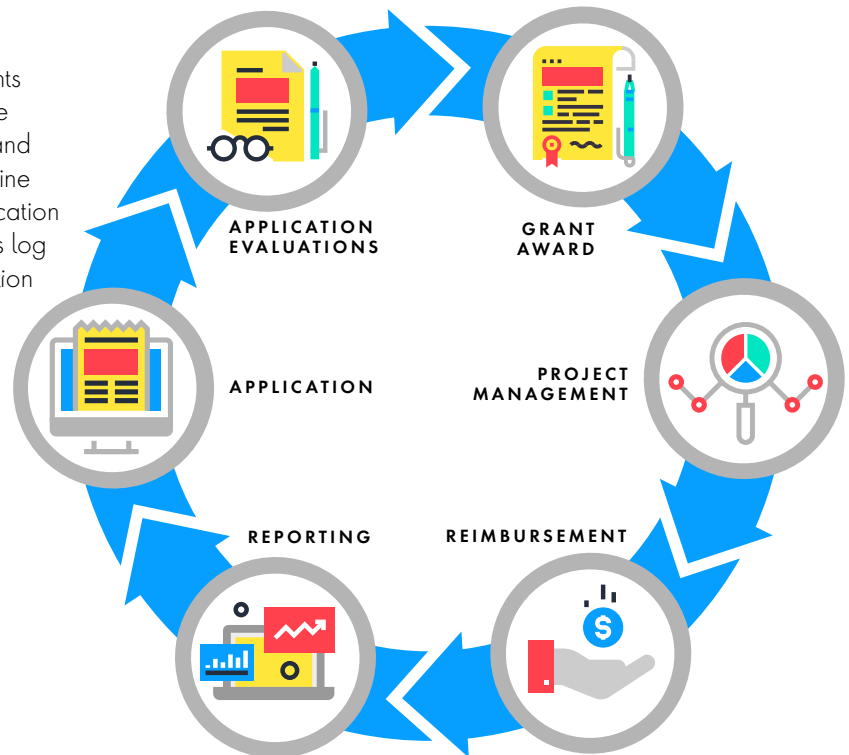# publicis sapient

Grants Management Solutions

The Publicis Sapient GMS offering can replace legacy solutions with an interactive, real-time, web-based, workflow driven system that removes the complexity and cost of building, maintaining, and running Internet-accessible applications on premise. With all data securely hosted in the "cloud", history, approvals, communications, and more are available to the entire team — citizens, staff, contractors, vendors — from anywhere, at any time.

Grant Application Process

EFFICIENCY

GRANT MANAGEMENT

Grant Forecasting & Cash Flow Management

Project Management Guidance and Tracking

TRANSPARENCY

Grant Payments, Reimbursements & Invoicing

Functional Components

APPLICATION

The applicant registration function allows applicants and grantees to register for participation within the GMS system. The GMS Application Processing and Management function enables the creation of online grant applications, grantee registration and application input, and grant process management. Applicants log in through the Community and identify the solicitation they wish to submit their application for.

APPLICATION EVALUATIONS

GRANT AWARD

APPLICATION

PROJECT MANAGEMENT

REPORTING

REIMBURSEMENT

APPLICATION EVALUATIONS

Grant applications/RFP responses represent the portion of the system where applicants apply for grants, where applications can be evaluated, scored, and where grants can be awarded and transitioned to contracts. On the applicant side of the GMS application process, the program's function represents the administrative and setup side of the process. While the system is setup to perform bidding and evaluation, the system can also handle simple approvals, or scoring of each application as its own evaluation.

GRANT AWARD

Users will have access to set up Contracts (sometimes referred to as "Grant Agreements") and associate it with Solicitations, Grant, and Applicants. Awards can be made to one, several or all applicants evaluated. Grant awards can be generated and sent via a third-party tool like Nintex Drawloop DocGen, in combination with an electronic signature app like DocuSign, or utilizing the electronic signature capability within the Publicis Sapient VIP Form app. Functionality within the GMS allows for grant agreements to easily be revised as needed and new grant agreements to be cloned from existing ones.

PROJECT MANAGEMENT

Once a grant award project is established and underway, program managers can track progress against milestones, as well as the financial components of each project. Program Managers can assist grant recipients and departments who must collaborate at multiple levels of government to plan and execute projects. Publicis Sapient's GMS allows both staff and agencies to select milestones or tracking points, add them to the project, and score the project risk.

- Ability to track notes history against each milestone/tracking point.
- Ability to attach documentation to each milestone.
- Date/progress tracking per milestone.
- Intuitive visual "effects" to indicate the project health of each milestone.
- High level status reports and the progress against milestones.

INVOICE & REIMBURSEMENT PROCESSING

Grantees are able to submit invoices and/or reimbursement requests with all of the appropriate documentation, while Project Managers can access the GMS "back office" to gain access to transaction information for their assigned grantees. The Grants Management Solution can automatically provide summary information about grants including allocated funds, disbursed funds, current grant balances, credits issued and real-time recalculation of all formula and summary data. Payment processing is designed so that grant or loan recipients can make payments after the submission of a reimbursement request or invoice.

REPORTING & ANALYTICS

Reports allows you to slice and dice information as needed while dashboards provides a graphical visualization of your detailed report data. Building and customizing reports is simple with the drag and drop interface and reports can be cloned to make the set up quicker. Reports and dashboards can be built by any internal user, not just system administrators, and data accessibility adheres to security rules defined by your organization. Reports can be created that provide extensive analytics to facilitate grant administration, complete management reporting and analysis, and to perform forecasting. Salesforce also provides more advanced analytics products for performing data warehousing and complex analytics.